



Residential Systems

The next RMR play: Weather alerts

By Martha Entwistle, managing editor - 09.2008  [email](#)

SAN DIEGO--Alarm dealers can now offer consumers the ability to use their alarm system to see if it's a good day to get that 18 holes in or check the status of a Nor'Easter as the result of a new technology offered by Weather Decision Technologies that can be integrated with current alarm systems.

Building on the idea that today's consumers want more from their home security systems, Weather Decision Technologies, a weather forecasting company, announced in August that it has teamed up with intelligent notification provider MIR3 to provide a weather notification service that residential alarm companies will be able to sell to their customers. Company representatives will be at the ASIS show in Atlanta this month.

WDT has been around for a decade and provides weather information to a number of clients including Fox Weather. It will use MIR3's inEnterprise platform to send weather alerts and advisories via phone, text, SMS, pager, and email.

Previously, WDT had used its own technology to send alerts. The "partnership [with MIR3 will mean] more depth and much broader alerting capabilities," said Mike Eilts, president of WDT.

"We see combining weather and other security information as a natural extension," he said. This "will allow companies to expand their offerings and protect consumers against a host of critical events. This product is a first in both the security and notification industry."